

June 24, 2013

To Whom it May Concern,

Over the eleven (11) years Norwest Construction has dealt with Westlund as far as pipe, fittings and valves. The last 5 years has been slow for the construction industry and because of that we have diversified our company to include water and waste water. This started over two (2) years ago after meeting Shoumen Rashid. Shoumen asked if we did municipal work and to that date we had not. I did look into WWWW and began bidding related work. We have been successful in finding work in that industry as well as maintaining our oil and gas, plant and mill work. I would like to let the Westlund team know that Shoumen worked with us in procuring materials for all of the above mentioned work. We relied on his knowledge of product items and the depth of Westlund to achieve this and it is appreciated. Shoumen and his team have gone the extra mile where we are concerned and we use Westlund exclusively unless the item is not available through him immediately. In this area we have very little notice to procure and construct. Either you can do it or you can't is the attitude and late is not an excuse.

We can easily loose work to competitors if we do not have the capable vendors that are able to supply. Slipping dates is the difference between being successful or not. I can not express enough to our vendors how important that is. Shoumen has been very successful in meeting our timelines. The only area we have any issues with have been shipping. We have cut it close many times but I know for a fact that when this happens, Shoumen, Damon or Garick have done there jobs. There is always a paper trail to show that the orders were placed. Shoumen is very organized as well as motivated and with out his help we would not have gotten into the WWWW industry. He is on my speed dial for technical info and if he doesn't know the answer he puts me in touch with someone who does with-in minutes. His dedication and experience should not go unnoticed thus the reason for this letter.

Regards,



Brian Wohlberg
General Manager